

**CITY OF BETHLEHEM**  
**INTER-DEPARTMENTAL CORRESPONDENCE**

**SUBJECT:** Request for Approval by City Council of Contract Award or Contract Price Increase Pursuant to City Ordinance, Article 121.05 (a)

Project or Contract Reference: Business Privilege & Mercantile Tax Collection

**TO:** City Council, all members, and Council Solicitor

**FROM:** Mark W. Sivak, Director of Budget & Finance

**DATE:** August 31, 2017

---

On behalf of the Administration, pursuant to City Ordinances, Article 121.05, I request City Council's approval of the following recommendation of the referenced contract award or price increase.

- Check Type of Contract or Change:

\_\_\_\_\_ The contract is for over \$50,000 and required to be bid under the Third Class City Code. We have advertised the above referenced project and received qualified bids. We recommend award of the contract to the bidder identified and for the reasons stated below.

\_\_\_\_\_ The recommendation is for a price increase of 10% or more for an existing contract over \$50,000 that was previously bid and awarded under the Third Class City Code.

  X   The contract is for the engagement of professional services. We have received and reviewed a proposal or proposals for professional services in connection with above referenced project or requirement for professional services. We recommend award of the contract.

- Is the contract appropriation or price increase included in this year's budget?   X   yes    \_\_\_no
- Identify contract funding sources (general fund, grants, loans, etc.....):

|              |            |
|--------------|------------|
| General Fund | 0801-42055 |
| Water Fund   | 2006-42055 |
| Sewer Fund   | 3003-42055 |

- The name and address of the recommended Contractor/Vendor/Professional Service Provider/Lowest Responsible Bidder are:

Maximus Consulting Services, Inc.  
6385 Flank Drive  
Suite 400  
Harrisburg, PA 17112

- Term of contract or estimated completion date, subject to standard extensions:

Term is three years.

- Description of project or scope of services to be provided:

Preparation of annual cost allocation plan.

- State the actual or estimated price to the City or the proposed Department budget allowance for the initial term; and state payment rate per unit of service if applicable:

\$13,250 – 2017 Cost Allocation Plan

\$13,250 – 2018 Cost Allocation Plan

\$13,250 – 2019 Cost Allocation Plan

- Number of renewal term options and duration of each renewal, if any:

Not applicable

- Maximum dollar value of all renewals provided for beyond the original term as if all renewals were exercised:

Not applicable

- Reasons for recommendation of Administration and Council approval of contract:

Maximus Consulting Services, Inc. has been preparing the City's annual cost allocation plan for over thirty years. They have an in-depth understanding of how the City allocates all of its direct and indirect costs. Our financial statement auditors also rely on the cost allocation plan to prepare our audited financial statements.

Please approve this recommendation by passing the accompanying resolution. A vote of final approval is requested at the first City Council agenda listing of this matter.

---

By: Mark W. Sisk  
Director of Budget & Finance

Copies To: Mayor  
Business Administrator  
Law Bureau  
Purchasing Bureau  
Controller

Attachment: proposed resolution

RESOLUTION NO. \_\_\_\_\_

Authorization for Contract or Amendment under Article 121.05(a)

BE IT RESOLVED by the Council of the City of Bethlehem that the Mayor and the Controller and/or such other City officials as deemed appropriate by the City Solicitor, are hereby authorized to execute a Contract or Amendment and such other agreements and documents as are deemed by the City Solicitor to be necessary and/or related thereto, with the following named contractor, for the uses and purposes indicated in the supporting Recommendation of Award of Bid or Contract dated April 6, 2017:

1. Name of Contractor: Maximus Consulting Services
2. Project or Contract Reference: Cost Allocation Plan

Sponsored by \_\_\_\_\_  
\_\_\_\_\_

ADOPTED by Council this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_.

\_\_\_\_\_  
President of Council

ATTEST:

\_\_\_\_\_  
City Clerk